

Scale of Fees

Before undertaking any business dealings on your behalf, we will outline the charging structure which applies to the Scheme/Plan being recommended. We reserve the right to amend any fees should the complexity of the advice require enhanced professional services. We will confirm and agree any additional this fee, as set out below, with you prior to any increased charge being applied. Any fee charged at inception of a policy will not be refunded in the event of cancellation.

These services are normally provided on a fee basis as set out below.

SCALE OF FEES

Group Pension Schemes	Individual consideration but broadly:	
	Initial Set Up Charge: €500	
	Annual Maintenance: Maintenance fee of €1,500 per annum indexing in line with CPI plus servicing fee of up to €50 per member Per annum	
Small Self-Administered	SSAPS Set-Up Fee: €2,000	
Pension Schemes (SSAPS)		
(Provided by Hennelly		
Financial Services)		
Pensions/Corporate Advice &	€250 per hour depending on complexity involved	
Reviews		
Health Insurance Market	Individual – telephone consultation €35 & family €49.	
Review	Face to face consultation €55.	
	Corporate – less than 20 employees €300. Over 20 employees €500.	
Overall Financial Review	€250 per hour depending on complexity involved	





Scale of Fees (Continued)

INTERMEDIARY SERVICES

These services are usually provided on a commission basis whereby Hennelly Finance are remunerated directly by the product provider. The scale of commission for the arrangement of products is listed below.

SCALE OF COMMISSIONS

Pensions	Regular Contributions:		
Group Scheme, Executive, Personal, PRSA	Level Commission Model:	Up to 5% of annual contribution	
	Initial & Renewal Commission Model:	Up to 25% of annual contribution &	
		annual renewal & commission of up	
		to 5% may also apply	
	Single Contributions:	Up to 5% of contribution	
Annuity / Buy Out Bond	2% - 5% of amount invested		
ARF / AMRF's	2% - 5% of amount invested & annual renewal commission may also apply		
Protection	Term Assurance, Mortgage Protection, Specified Illness & Income Protection:		
Term Assurance, Mortgage Protection,	Up to 180% of annual premium & annual renewal commission may also apply		
Specified Illness, Income Protection,	Group Risk: Between 6% and 12.5% of annual premium		
Group Risk			
Health	Health Insurance 6% of annual premium (less government levy)		
Investment Bonds	2% - 5% of amount invested & annual renewal commission may also apply		
	Where possible we always endeavor to provide 100% allocation		
Regular Savings Plans	Up to 25% of annual premium & annual renewal commission		
	of up to 5% may also apply		
Deposits	0.25% to 0.5% of deposit amount		
Structured Investment Products	Up to 5% of amount invested (usually built into product pricing structure)		
Residential Mortgages &	0.5% – 1.0% of loan amount		
Re-mortgaging	Minimum fee €1,000		
	Mortgage Consultation fee €250		

Please note that some life insurance companies may pay additional remuneration, but this does not in any way affect the client's contract.

